

2021

# Annual Report

AFRICAN DEVELOPMENT CENTER



**African  
Development  
Center**  
of Minnesota

Dear friends,

We are so pleased to be sharing this report and the successes of ADC and our clients over this year. Starting the process to buy a home, start a business, or get your personal finances on track is both overwhelming and exciting. This is even more true for the African immigrant clients we serve, as they face more racial, cultural, and financial barriers than other Americans.

2021 was a busy year of change and growth for the African Development Center. We met and adapted to the changes and challenges that 2020 brought and used these to inform our work in 2021 and beyond. ADC has seen growth in 2021, both in our programs and our staff capacity. We have hired a new Portfolio Manager and a Loan Officer/Business Advisor. This has helped us increase our capacity to work with more clients and continue to process more loans. We also hired a new CFO/COO for the organization in 2021 who started at ADC in January 2022.

We are proud of all of the strides that ADC has made over the last year. We will continue to foster this growth and put all of the power and resources we have back into the community. Helping the African community grow, prosper, and build wealth within their own communities is the mission we have been fostering in the African communities of Minnesota since our inception. Our success is only possible because of the support and confidence offered by our colleagues, volunteers, partners and sponsors. We are grateful for their dedication and proud to report our positive results.

With appreciation



Nasibu Sareva

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# Community Founded

## Mission

The Mission of the African Development Center is to grow businesses, build wealth, and increase reinvestment in the African communities of Minnesota.

## History

Minnesota, like the nation, is struggling to deal with the economic pressures and opportunities of immigration. ADC's role in this big picture is to create answers on the opportunity side. Our work has corroborated studies showing that increasing the rates of self-employment and homeownership among "new Minnesotans" contributes to the revitalization of neglected neighborhoods and links mainstream businesses with the state's estimated \$6 billion ethnic economy.

MN's African immigrant community is vibrant and growing, with a history of self-sufficiency and entrepreneurship, when given the proper support. In 1990 fewer than 5,000 MN residents were African-born. Today Minnesota has a robust community of African-immigrant small businesses and homeowners. Of 15 US metro areas with the largest foreign-born populations, ours has the 2nd-highest proportion of immigrants from Africa. Over 20% of MN's foreign-born population is from Africa (only 9% nationally). These immigrants include refugees from Somalia (MN has the world's largest Somali diaspora community) as well as immigrants from Liberia, Ethiopia, and Tanzania among many other African nations.

## Our Work

Through workshops and consultations on financial literacy, business development, and home ownership, ADC provides culturally competent services to Minnesota's African community. ADC is dedicated to the economic empowerment and success of African immigrants. Minnesota is home to over one hundred thousand African immigrants, many of whom face language, cultural, and religious barriers. ADC actively works to reduce these barriers and create a path for African immigrants to achieve financial success. In the past ten years, ADC has served more than 3,000 clients, made 800 loans, funded over 500 projects, and loaned out over \$18 million, with a loan default rate of less than 5%.

# Impact

## OPENING DOORS TO FINANCIAL SUCCESS

Financial Literacy Clients Counseled 82

## PREPARING HOMEBUYERS

Homeownership Class Trainees 167

1:1 Homeownership Counseling 95

## Reinvesting in the Community

Businesses Development Clients Counseled 507

Projects Financed 107

Loans Financed 127

Percent Alternative (Profit-Based) Loans 5%

ADC 2021 Loans- \$ \$4,100,484

Jobs Created/Retained-Loans 390.7

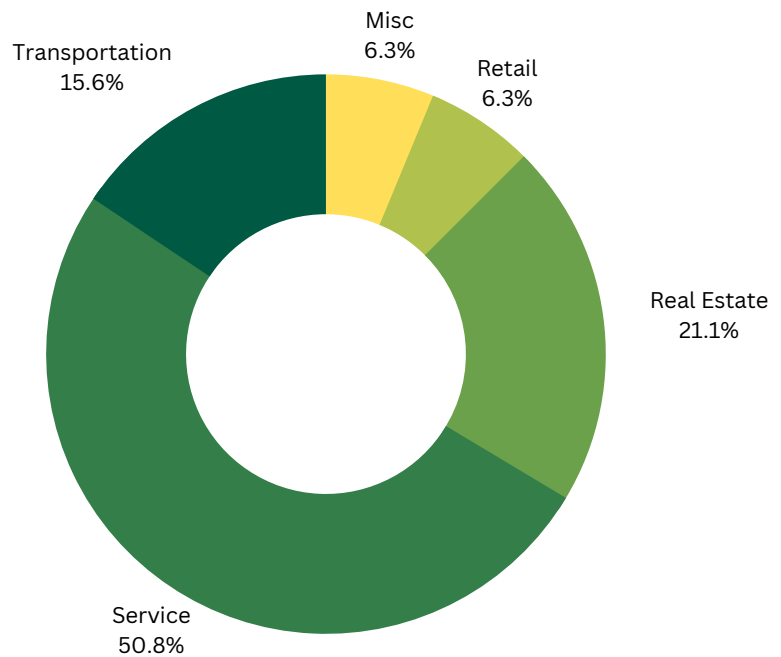
Loan Portfolio- # 237

Loan Portfolio-\$ \$8,339,576.13

Small Business Grants 241

Jobs Retained- Grants 350

## 2021 Loan Breakdown by industry



# Staff & Board

## Staff

Nasibu Sareva	Chief Executive Office
Denise Favors	Lender Service Provider / SBA CA 7(a) Loan Program
Christine Lukudu	Program Manager – Business Development
Ayan Abdinur	Program Manager – Housing and Financial Education
Habtamu Gana	SBA Microloan Program Manager
Abdirizak Jama	Loan Officer & Business Advisor
Rich Thomasgard	Property & Projects Manager
Abdirahin Hussen	Regional Manager - Central Minnesota
Jacqueline Schell	Communications & Fund Development Manager
Shonni Kregel	Program Administrator / Community Development Specialist

## Board of Directors

Jo Ann Vano - Board President  
Leah Mtegha- Board Secretary  
Felicia Ravelomanantsoa  
Ubah Ali Jama  
Daika Ismail  
Mike Stinson  
Paul Fehrenbach  
Kaade Wallace  
Edwin Migiro  
Bruce W. Nordin  
Damon Jenkins

## Loan Comittee

Felicia Ravelomanantsoa  
Ravahere Nedich  
Anthony Watts  
Jean-Noël Kouame  
Soga Mbilima  
Mekbib Dersolign  
Cindy Ohlenkamp  
Asad Azmi  
Yusra Mohamud  
Sean P. Wold  
Kathy Bjerke  
Chris Guarnera  
Maher Abduselam  
Magd ElFatairy  
Bruce W. Nordin

# Financials

## Support and revenues

Contributions	\$1,250,076
Government Grants	\$501,579
Program service fees	\$467,862
Rental Revenue	\$85,520
Interest income/loans	\$281,197
Interest income/cash accounts	\$7,534
Miscellaneous income	\$42,509

**Total Revenue** **\$2,636,277**

## Expenses

Fundraising	\$72,285
Program Services	\$1,519,776
Management & General	\$133,953

**Total Expenses** **\$1,726,014**

## Assets

Cash	\$2,650,752
Cash/restricted	\$8,448,419
Accounts receivable	\$14,025
Contributions/grants receivable	\$474,421
Loans receivable	\$6,076,167
Prepaid expenses	\$4,266
Assets held for sale	\$87,123
Land, building, and equipment	\$1,216,703

**Total Assets** **\$18,971,876**

## Liabilities and net assets

Accounts payable	\$225,519
Refundable advances	\$661,933
Funds held for loans/grants	\$1,319,603
Accrued interest expenses	\$19,283
Tenant security deposits	\$5,785
Note payable	\$7,578
Loan participation	\$62,876
Due to CPED	\$90,293
Due to the State of MN	\$1,334,219
Long-term debt	\$8,521,027

**Total Liabilities** **\$12,248,116**

Unrestricted net assets	\$5,081,460
Restricted net assets	\$1,642,300

**Total Net Assets** **\$6,723,760**

**Total Liabilities & Net Assets**  
**\$18,971,876**

# Partners & Supporters

The African Development Center is forever thankful for the wonderful partners and supporters that helped us through the difficult year that 2021 was. This support was crucial for us to provide our clients and community with the support and resources they needed to navigate the new times we are living in.

Thank you all once again.